



# ONE EIGHTY

A new perspective for your enterprise performance

December  
2013

## One Eighty Recipients

For most of the readers of the One Eighty newsletter, December is a busy month as we finalize the 2014 plan and budget and prepare for the year end closing of the books and reporting of calendar year 2013 financial results.

January can even be busier than December as we wrap-up and report the final 2013 financial results and validate the 2014 plan and budget with January results. January is often the kick off date for planned projects, approved in the 2014 budget. Six months to get the project approved and now management wants it done yesterday.

The December issue of One Eighty has always been dedicated to Thank You and Happy Holidays. This year is no exception and we thank all of you for your support, comment, suggestions for the newsletter and wish each of you Happy Holidays!

Specifically we want to thank our friends and colleagues at CAM-I, The Player Group, APQC, Prodocapo, Neo Edge, Beyond EPS, Grant Thornton, EEI Conferences, CMA Canada, Royal Sun Alliance, Decimal, UNI Strategic, CenterPoint Energy, Pilbara Group, and SAS, for the opportunity to work with you on projects in 2013.

### One Eighty Readers: About You

- There are 745 people who will receive this edition of One Eighty. 80% of you have finance, accounting, or business management backgrounds
- Recipients include people from both large and small commercial organizations, government agencies, not-for profits, friends, subject matter experts, colleagues, professors, and students
- About 10% of the readers are deemed Subject Matter Experts in a particular field of endeavor
- 28 professors, including those at Arizona State University, Rice University, Naval Post Grad School, INCAE University, and Abu Dhabi University receive the newsletter
- Each time we send out the One Eighty, we get 25-50 automated responses that the email recipient is out of the office. Most of you even provide the dates you'll be away and who can be contacted in your absence. Very professional!
- As a group, about 50 of you changed jobs in 2013. Congratulations on your new positions and responsibilities!

### Upcoming Events

- CAM-I 1st Quarter Meeting  
March 10-12  
Alexandria, Virginia
- APQC 2014 Knowledge Management Conference  
April 7-11  
Houston TX

### People in the News

- Alan Dydvig, Glenn Sabin, Jeff Karrenbauer, and yours truly. Our article titled *Enterprise Master Plan: Next Generation Planning using Activity-Based Costing* was accepted for publication in the May/June issue of the Journal of Corporate Finance and Accounting

*Thanks and Happy Holidays...  
John A. Miller*